Hutchinson agronomy, c-store, service station elevator, business office, bulk fuels

Arlington
Agronomy
Lester Prairie
Agronomy
Silver Lake

CORNER MARKET

FALL 2021

HUTCHINSON • ARLINGTON • LESTER PRAIRIE • SILVER LAKE

VOLUME 15 No. 2

Manager's Message



MIKE CONNER General Manager

Propane contracting season was another success. The vast majority of grain drying & home heating customers locked in a price for the coming seasons. On the supply side of the equation propane gallons

in storage is very much on the low side when compared to the last five year's number of gallons in storage. Midwest propane is primarily stored into salt caverns in Kansas. Propane is heavier than air so it is pumped underground into caverns where it stays until called upon to heat homes. A heavy brine solution is pumped into the caverns which lifts the propane higher where it is captured & then pumped into pipelines throughout the northern states. These caverns tend to reach peak propane capacity in late September when the stored gas is first called upon to supply heat for grain dryers & shortly thereafter home heat.

Globally there has been significant demand for propane & propylene stocks so exports have been very strong limiting the amount of propane being stored. Propylene which can be converted to propane is used as a feedstock for plastics. Global demand for consumer

items has influenced plastic demand much higher. Lastly, reductions in shale oil production has also impacted the propane gallons in storage. We get propane as almost a by-product of fractionation for gasoline & diesel. These three reasons have contributed to the lower storage numbers. I'm not forecasting problems this winter; however, with the lower inventory numbers in storage things could get a little weird from a pricing standpoint if we were to experience an early or prolonged cold snap this winter with heavy draws onto the system.

For customers on our "keep full" program we'll want to do exactly that. Take advantage of the tertiary storage which sits in your back yard & keep those tanks on the top side while adequate propane supply exists. Our commercial storage, "secondary" is important too, but it only represents about four days of supply when we are going hard to meet winter demand. There is a lot more storage sitting in your back yard than in our own supply tanks.

Corn & Bean yields should vary widely this harvest and should coincide with the widely varied rain amounts which we received this summer. Rain varied by 4 inches or more within just a few miles. Most all of the crops have improved after the more general rains which came the last week of August. Yields will vary from extremely good to below average this fall. At the elevator, we've replaced the aging deck on our main inbound scale and recently automated our oldest

grain dryer as we prepare for harvest. The grain dryer upgrade wasn't critical, however, most parts were obsolete and it was unlikely that we could get parts should it ever fail when we need it. It made sense to bring it up to the latest in technology.

The Agronomy department is poised for another big run of fall applications preparing for the 2022 growing season and it's a good thing too! Fertilizer prices could be on the rise again as we head into spring. Global demand for fertilizers remains very strong, with production struggling to keep up. Also, recent damages to phosphate mines & nitrogen production as well as damages to the Mississippi river hindering barge traffic are all a result of the hurricane Ida. These factors could greatly disrupt attempts to resupply our warehouses following the fall season. You know the old saying about a "bird in hand"? Fall applied fertilizer could play an important part of getting off to a successful start in 2022.

In closing, since late 2019 and the advent of the Covid pandemic not much in life has stayed static. Your favorite item may no longer be found in the grocery store, hours have changed, and services have changed. Certainly volatility in all aspects of living has increased. I would hope that your local co-op has done its very best at being a reliable, dependable supplier of goods & services. Thank you!

Mike



Corner Market



CASIE ZASKE Corner Market Store Manager

Happy Fall!

Summer of 2021 was crazy and sure did fly by. I hope everyone is staying healthy. Being short staffed like many places we are still trucking along doing our best. Our

kitchen hours have been adjusted for the time being in hopes we can be back open to our normal hours very soon. We have a couple new meat options on hand and they can be found in our freezer by the frozen pizzas. Introducing our newest, raspberry chipotle chicken breasts priced at \$3.39 each & 4-½ lb bacon cheddar burger patties priced at \$9.79 each.



I would also like to introduce and welcome my new assistant, Brianna Lowden! Brianna grew up in Glencoe, MN, and currently still resides there with her son and their two cats. In her spare time she enjoys going on bike rides, canning, puzzles, and being with her son.



Store hours:

Monday - Friday 5AM-9PM Saturday - Sunday 7AM-9PM

Kitchen hours:

Monday – Friday 5AM-4PM Saturday – Sunday 7AM-9PM

C-Store on Adams



NICHOLE DEGN C-Store Manager

We have had some exciting changes here at our Cenex over the past year! Our car wash now has new updated dryers along with a new canopy with vibrant lighting and signs that we are very proud of.

Get ready for Fall with our new flavors of our Oreo Cookie Hot Chocolate and Pumpkin Spice Cappuccino!

We have some familiar faces taking off for their next newest adventures. We wish Taylor and Sydney well as they venture on. We also have had some new faces join the crew. I would like to welcome our newest employees. Karsen Niska is our new night shift leader who has gone above and beyond for his co-workers showing great leadership. We also have Brady Anderson, Landon Olsen, Alan Cornelius, Paige Gregor, and Levi Teetzel.

We are excited to have such a great crew! We hope to see you soon!



Karsen Niska







New canopy lighting

New Employees: (left to right) Alan Cornelius, Landon Olsen, Brady Anderson, Paige Gregor

Annie Gores and Mason Jozwick

WHAT'S IN YOUR WALLET?

We would like to remind all of our customers what Hutch Co-op has to offer you! All of the cards explained below are made at the corporate office. If you fuel up at pump with your credit card we can't track that for patronage the cards below allow us to track sales to help increase your dividend!



Local Cardtrol card:

Must have a local charge account can purchases gas or diesel at the pumps 24/7, requires 4 digit pin. Card works to charge gas or diesel at all three of our stores. Can have multiple cards issued to one account, can track sales by each card, each card can have set limit and product specific if needed.



Gas Club:

Customer have prepaid for 100 gallons or more of gasoline or diesel at a set price. Price is good till the end of the year. They can meter gallons at the pump only to get specified pricing. Pricing is posted on Market line 320.587.9006 then press 3. You can get our email list of pricing as well, email Tina at thuebner@hutchcoop.com to get added to the notification in subject line use gas club.



Membership Card:

Members must have a cash account. Swipe membership card first then your credit card at the pump. This can also be used inside to the store by swiping the card then you don't have to look up customer name. Customer identification purpose only, card does not grant charging of any kind.

Any questions inquire at corporate office or any of the three gas stations.



If you need help paying your propane or fuel oil, you may qualify for state or federal fuel assistance. To find out if you qualify and how to apply, contact the organizations listed here.

United Community Action Agency Services:

Mcleod, Meeker, Kandiyohi, Renville Counties

Hutch Office:

218 Main Street South, Suite 103 320-587-5244 or 800-829-2132

Fax: 320-587-2677

Willmar Office:

800-992-1710 Fax: 320-441-6399

Minnesota Valley Action Council:

Nicollet, Sibley Counties 800-767-7139 or 507-345-6822

Income guide lines:

<u> Household Size</u>	Last 3 Months Gross Household Income
1	\$ 8,809
2	\$ 11,520
3	\$ 14,230
4	\$ 16,941
5	\$ 19,651
6	\$ 22,362
7	\$ 22,870
8	\$ 23,378

You need to complete the application process before they will be able to assist you. Funding will be available once legislation approves funding for this heating season, which can be late November or December. Until funding is approved, they will not know how much funding you will get. Recommend applying early as they could run out of funds.

Service Station News



DEAN BREHMER Service Station Manager

Lawn Care

Healthy Lawns start in Fall now is the best time of year to prepare our lawns for next year. This summer was a tough on our lawns extreme heat, along with very little moisture for almost the entire growing season. Aerating or

Thatching (very important) dormant seeding or applying a fall fertilizer will lead to a lush green lawn in spring. When applying a fall fertilizer, it allows the grass roots to take in the nutrients, storing up for the winter which enables your lawn to start out the next growing season healthy and green. Selecting the correct seed and fertilizer is very important for good seed germination. We carry various grass seed mixes and fertilizers to meet any of your lawn care needs.

Mark your calendars: Tire Sale

The Cenex Tire Departments Fall Tire Sale begins October 18th and runs through November 6th, 2021. Winter can bring all sorts of tough hazardous driving conditions, heavy snow or freezing rain can make the roads slippery and dangerous especially driving on worn out tires. The Hutchinson Co-op tire personnel are waiting to hear from you. Now is an excellent time to start getting your Vehicles ready for winter driving to ensure you and your family experience safe carefree driving. Make sure to contact our Tire personnel Cory, Grant or Adam @ 320-234-0420.

FieldMaster Premium Dyed Off Road Diesel Fuel

Cenex Premium Diesel Fuel is injected with an enhanced additive package for a more complete burn to optimize engine performance. FMD extends life of injectors/ injector pumps helping to reduce downtime and maintenance costs. If you have a compact tractor or a skid steer this is the fuel to use, new product is purchased monthly which helps reduce the storage issues that can occur when using Bio-Diesel. In late October the FMD will be blended with a #1 fuel for winter use, Biodiesel blends will have a higher cloud point and will need to have a #1 fuel or some sort of a cold flow additive mixed with the biodiesel in order to operate during our colder winter months.

What is Unleaded 88 (E-15)

Congratulations on choosing Unleaded 88! You've made the right choice. Unleaded 88 is E15, a fuel that contains 15% ethanol and 85% gasoline. Most gasoline fuels contain 10% ethanol. In 2011, the U.S. Environmental Protection Agency (EPA) announced that all light-duty vehicles made in 2001 or later can use E15. It is always a good idea to follow the vehicle manufactures recommendations on what grades of gasoline can be used in your vehicle. If you have any questions regarding E-15 (Unleaded 88) please ask us.

Station Manager, Dean Brehmer



The Service Station Employee Profile

Adam Field began his employment with the Hutchinson Cooperative Tire Department on July 26th, 2021 working as a tire sales and repair technician. His favorite part of his job is learning the tire industry and working with and helping customers with their needs. Adam enjoys various outdoor activities, water fowl hunting, shooting clay pigeons, fishing, horseback riding and roping.

Parker Hurning joined our team in May of this year, taking over the position of Automotive Service Technician. Parker continues to work hard to offer fast reliable service while striving to meet our customer's needs. He grew up outside of Hector MN graduating in 2019; he then pursued a 2-year college degree in automotive repair service at Ridgewater Tech College in Willmar MN. His interest in the mechanical field started in his middle teens, working on his own vehicles and thinking why not make a career out of something that he loves doing, this led Parker towards a career in the Automotive repair field. Over the years his favorite part about being a mechanic is working on older vehicles, and figuring out different problems and being able to help people with their vehicle issues. In Parker's spare time he enjoys fixing and repairing small engines, spending time with family and friends.





MN-Biodiesel B-20 Mandate

Important Dates:

October 1, 2021 –
 March 31, 2022
 5% bio mandate



FAST LUBE

Fast, easy, clean oil change



Hutchinson Co-op

320-234-0416 hutchcoop.com

1110 Hwy. 7 W., Hutchinson Open M-F 8-5, Sat. 8-12

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2021–2022 Gift Cards for Gallons

Customers earn one \$50 VISA* gift card for every 100 gallons of qualifying lubricant and grease products (grease is converted to gallons at a rate of 7.5 pounds to 1 gallon) purchased between November 1, 2021 and February 28, 2022.

Qualifying Oil Products:

Irriflex[®], Maxtron[®] DEO, Maxtron[®] Enviro-EDGE, Maxtron[®] GL, Maxtron[®] THF+, Superlube TMS[®], Superlube 518[®], MP Gear Lube and Qwicklift[®] HTB[®]

Qualifying Grease Products:

Corn Head Grease, Blue Gard® 500+™, HD Moly Xtreme, Maxtron® EP, Maxtron® FS, ML 365®, Molyplex® 500+, Poly-Extreme®, RED Protect XT® and Fluid Gear Grease







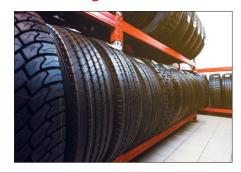


Roll on in for our annual

FALL THRE SALE

OCT 18 - NOV 6, 2021

BIG Savings on Passenger and Light Truck Tires



The full line of Eldorado tires will have prices reduced during the sale along with other private and major brands. Our Tire personnel are ready to assist you with any of your tire needs to keep you and your family traveling safely.



Tire Department • 320-234-0420 Service Station • Hwy 7 W, Hutchinson

Grain Division



DUANE SCHECHER Grain Divison Manager

Another year, as I write this letter we just got our first load of new beans in for harvest, I will not know what the yields will be until we get farther into the harvest, I think we will have

75% of last year and it will be variable from neighbor to neighbor. I think we will see a good basis through harvest to get some sales on the books. After that it will be a game of chicken to see who folds first, the processor or the producer. We have installed a new inbound scale, it's still shiny red and pretty so you will see that when you come in for the first time.

We have the facility as empty as it has ever been, so we will have plenty of room to take the grain at harvest. We are ready for harvest to start and look forward to seeing you all again. I have posted some of our policies nothing has changed from prior years. See you soon!

Grain Application at the scale:

Accurate grain accounting requires that the disposition of the grain be entered correctly, at the scale, when the grain is delivered. All drivers delivering grain will need to know the following information: Grain owner(s), Grain Share Splits, Grain disposition (Cash, Open Storage, Price Later). No free days or Hold will be allowed during harvest,

Deferred Payment Contracts will be available for both corn and soybeans. Grain committed to deferred payment cannot be changed. Verbal deferred payment instructions are also irrevocable. PLEASE DO NOT PULL FORWARD UNTIL WE TELL YOU

2021 Storage Policies

Commercial storage will remain at \$.04/bushel/month. There will be a \$.16 minimum for all stored bushels. This minimum will be in effect starting September 1, 2014. There is no free time. Load-out charges remain at \$.14/bushel.

CORN

Cash or contracted corn will be shrunk and dried to 15.0% moisture. Price Later, warehouse receipts or open storage will be shrunk and dried to 14.0% moisture.

Drying charges will be 5 cents each point of moisture over tolerance and shrink at 1.5% each point of moisture over tolerance.

Individual grade factors will not be averaged.

SOYBEANS

All soybeans will be shrunk to 13.0% moisture or taken as a percentage of the price

Drying charges will be a straight shrink of weight or percentage of price 2.0% each point over 13.0% to 14% moisture and 4% each point over 14%-16%, 6% each point 16-18%, 8% each point 18-20%

Foreign material over 1.0% will be deducted from gross weight and will not be averaged.

Elevator Gets a New Scale







Taking out the old scale Old scale out New scale



JESSICA HORKEY Grain Operations

September 8th this year we received our first new crop of beans. Last year, it was September 22nd with corn following 5 days later. I believe this year might be a repeat with

corn already testing in the mid 20's for this week. Hopefully, this year will be a repeat of last with the corn coming in right out of the field dry for the most part.

This year's updates include a new scale in the main driveway and a

Quantum control panel in the Meyer tower dryer. With the new panel we should be able to use the tower dryer to its fullest potential and also allow us to isolate to just one dryer for night use. It will also give us more control

on the moisture output and the speed that we will be able to dry without trying to guess what will work with the outside elements and moistures going in. I am looking forward to working with this new system in place.

I would also like to introduce Jeremy Stoeckmann to the grain department. Jeremy has been with us since March and has been a huge asset to the Hutch Co-op. He brings several years of farming experience and knowledge. He really has made life simpler here with the help and knowledge that he has been able to provide. His interests include

his beef cows, tractor pulls, and doing projects at home. Say "hi" to him when you see him around this fall.

This harvest you may see a few familiar faces and a few new ones. The past couple years we've had a really good team and this year I expect the same. Happy harvest to all and be safe.



Jeremy Stoeckmann



SCOTT CORROW Mill Feed Warehouse Operations

Well, another year is quickly passing by. In March I will have been in the Feed Mill for 7 years already. Not too many changes in the feed department this year. We did get some new pallet racking in the

warehouse and it has helped the overall cleanliness and organization of our products.

Our two main suppliers are still Hubbard and Famo. Lyle and Brian from Hubbard are so great to work with in driving new business and helping with our existing customer base. The results of their assistance is paying off as our year over year tonnage from Hubbard is up almost 40 ton, a 40% increase. And I am excited to introduce their newest specialist, Calissa Lubben. I am looking forward to working with her. Her specialty is in Calves and Calving

so I encourage you to reach out to myself and her as that season fast approaches.

Lastly, I would like to direct my final thoughts to our members in the Arlington area. Several years back we would transfer some of our bagged products to the facility in Arlington. Due to warehouse changes we discontinued that. I would like to find a way to take care of your needs out of our facility here. If you are interested in bulk feed, we can set up a time to meet with our Hubbard reps and get a ration set up. If you are interested in our bagged feed, I am considering different ideas to bring the feed that way every couple of weeks. Simply put in an order and I will figure out the best way to get it to you. If you are in town stop in and see what we have to offer! We carry a variety of different products ranging from bunnies, beef, dairy, and everything in between.



Summit Horse Feed

Thank you for continuing to trust us to service your animal nutrition needs and I am looking forward to working with you in 2022!

Agronomy



BRIAN DRAEGER Agronomy Manager

The Agronomy department has been very busy during the past couple of months preparing equipment and fall farm plans in anticipation of an early fall. With weather

conditions today looking great for the next couple of months we anticipate a very good fall for applying your fertilizer. On another note, there has been a couple of events that have made a direct impact on our fertilizer prices.

Hurricane Ida has impacted the Mississippi river in Louisiana, and as of last week there was about 94 barge's that were reported damaged, and 6 that had sunk during the hurricane. The potash mine in Canada also had a structure failure and had 90% of the mine shut down due to a main vein collapse. We are still working diligently with our providers to get our plants full. On the chemical side of our business, we are also looking at some products that will have a very tight supply. Roundup, and Liberty have already

expressed production shortages for spring and summer of 2022.

I would also like to introduce our new employees. Eric Nelson is the location lead at our Arlington facility. Eric brought with him 10 plus years of experience in location management and sales. Craig Erickson, Josh Filk, and Ben Klaers are joining our custom applicator crew.

I would like to thank everyone for your business in the past year and look forward to serving you in the future.

Have A Safe Harvest.



Craig Erickson



Josh Filk



Ben Klaers



Agronomy Applicators Team

(left to right) Peter Wilson, Craig Erickson, Ben Klaers, Doug Ehrke, Josh Filk, Tyler Rock, Todd Poquette



Agronomy Sales Team

(left to right) Tyler Rock, Andy Rasmussen, Brian Draeger, Collin Olson, Eric Nelson

Scouting for Pests



COLLIN OLSON
Sales, Hutchinson

Hello, my name is Collin Olson, and I am one of the salesmen at the Hutchinson location.

This year has certainly brought many challenges for the grower with the excessive heat and little rain

fall leading to crop stress from the start. The dry conditions made weeds very difficult to kill, along with preventing new weeds from emerging.

Having such dry conditions led to the bugs! Two Spotted Spider Mites enjoy the hot weather and became a "pest" in soybeans this summer. Spider mites are about 0.06 cm long and are more difficult to scout then a soybean aphid. Damage can be identified by a yellowing or bronzing on soybeans leaves. This discoloration can cause crop damage and yield loss. Sign of spider mites will typically show up along field edges during drought conditions. If you experience any discoloration along field edges, be sure to give your agronomist a call to come scout for spider mites. Luckily, soybean Aphid populations were very low due to the excessive heat. Aphid offspring do not survive well when temps are in the high 80s to 90s, which we saw most of the summer.

Corn Rootworm Beetles have been in abundance this summer showing up all over in our area. This should be considered when planning for next spring's crop inputs. In-furrow insecticides and resistant corn traits should be considered with the number of beetles in our area. Scouting should also be done in a field-by-field basis due to populations varying from field to field.

Best practice for scouting is to obtain sticky traps and spread them out in the field to capture beetles. The best time for scouting is in the early parts of August or when corn begins to silk. Talk to your local agronomist about sticky traps and scouting for Corn Rootworm Beetles.

Hope everyone has a safe harvest!

Enlist E3 Soybeans



ANDY RASMUSSEN Seed/Sales, Hutchinson

Maximize your yield potential by combining crop tolerance with exceptional broadleaf weed control all season long. E-3 soybeans became a very stellar trait that enabled excellent control against some

of our toughest weeds in soybeans. With multiple herbicide options you have less chance for escapes and a lot better chance of controlling your toughest weeds in your soybeans. Not only does the Enlist soybeans control weeds, but it also gives you many calendar dates to apply your herbicide. For example, 2-4D is one of the components in the E-3 soybeans that can tolerate cool spraying conditions. On the other hand, Liberty, likes warm temperatures and is great for a later application or second flush of weeds. Unlike other traits, the E-3 does not have a calendar date deadline and doesn't volatilize like the other products.

Moving forward, I am very excited to get into the field and see how our new products are doing compared to some of the older products. Keep in mind that last year's plot winner will most likely not be the winner this year. This being due to the drastic differences in moisture and extreme heat. Does that mean we should stop planting it? No, it just means that the product placement is very important when trying to get the most out of every acre and hybrid. We do have the tool to place both corn and soybeans on the correct acre and give you the most return on your investment potential per acre. This tool uses precision technology to place products on your farm. If you have any questions feel free to call or let us know. We would be glad to discuss all of your seed needs!

Thank you for your business and we look forward to helping you make the most informed decisions for all of your acres.

Fall Planning



ERIC NELSON
Seed/Sales, Arlington

As many of you know or have maybe have heard there is a new face in Arlington. That would be me, Eric Nelson. A little bit about myself, I was born and raised in Worthington, MN. Growing up, I spent countless hours on my grandparent's dairy and hog operation. It was not a big operation by any means, 300 acres of corn, soybeans and alfalfa, but this is where I got my interest in pursuing my career in Agriculture. After high school I attended Southwest Minnesota State University in Marshall, MN and received a Bachelor's degree in Agribusiness Management as well as minors in Ag Finance, Ag Procurement and Marketing. I have been working in the agronomy field since 2007 and have been living in New Ulm, MN since 2009. I live with my girlfriend of 7 years, Katy, and my 5-year-old rottweiler "Briggs." Agriculture is a big passion in my life. As of June 14th 2021, I received the opportunity to join Hutchinson Coop as the new Location Manager / Sales Agronomist.

As we all know, fall fertilizer is a very hot and unstable market at this time, with higher-than-normal prices due to various reason, before I have the chance to personally visit with you, please feel free to give me a call with any questions you may have and to schedule a time to go over early prepay and fall planning.

With harvest coming upon us very quickly, I will be making my rounds around the countryside to visit with you and discuss 2022 seed and chemical input needs.

Looking ahead to 2022 from observations in 2021



PETE HALLBERG Lester Prairie Location Lead

Weather is very difficult to predict from year to year as many meteorologists will tell you. And yet, while in my short lifespan, the accuracy is getting better. What is getting

lost in all the debate in climate change is there are many weather cycles that have remained the same. What comes to mind is the 11 year drought cycle that follows the sunspot cycle. What is not certain in that 11 year cycle is the severity of drought and the length. 2021 hits that 11 year cycle very well. Now the question is what will happen in 2022.

If 2022 continues the dryer conditions from 2021, then we should prepare ourselves to issues that drought usually brings. The first thought that comes to mind is grasshoppers. Grasshoppers have always been a pest during years of dry conditions. The uptick in grasshopper

populations in 2021, will set the stage for this pest to become potentially a severe issue. Grasshopper eggs laid in grassy areas are susceptible to wet soils due to fungal growth that can destroy eggs. Without this moisture and fungal development, more eggs will survive, and a population explosion will be the result.

Another pest that favors dryer conditions is the two spotted spider mite. This is a pest that pierces leaf cells sapping the life out of a plant quickly. Again, wet conditions help keep this pest in check.

Root worms will also be a pest to be aware of in 2022. Not normally associated with drought, root worm beetle counts in 2021 soared around the area. The most



Corn Root Worm Beetle

susceptible areas, will be corn on corn and 2021 soybean fields with volunteer corn. The root pruning from root worms,

it makes it difficult for a plant to take up enough water, introduce diseases and overall plant support. Consider your seed selection for 2022 to include below ground insect control, and/or use of a corn rootworm insecticide.

Dry conditions will also influence weed control decisions. The best program when conditions are dry is to make sure you have an excellent pre-emergent herbicide program. Post-emergent programs will suffer from failures for many reasons. First reason is that delayed emergence

of weeds will occur which can directly influence herbicide timing concerns.
Second reason that dry conditions will "harden" the weed and make the herbicide less effective.
As a consequence, additional herbicide applications will need to be made to obtain adequate weed control.

WE NEED YOUR HELP!

We have the following outstanding patronage retirement checks. If you know them or their family members, **please call us at 320-587-3079**. We will need a new address to send them their money, if they have passed, we will need a copy of death the certificate and proof of next of kin. So it is best to have the family reach out to us.

Over 85 years old Stock Retirement:

Wesley Holm, Dean Johnson, Betty A Nass, Robert and Jacquelin Pend, Rita Roepke

Over 81 years old Stock Retirement:

Kenneth Callier, Jerome Vogt

Over 71 years old Stock Retirement:

James Bryant, Tom Dolder, Larry Gauger, Joan Degodt, Dennis Gerald Huff, Steve Kulberg, Dean and Sandra Mathiason, Joan June Radunz, Jacob H Schledewirtz Jr, Rodney Young

Specially formulated to meet your seasonal needs on Diesel Fuel

When you call in to order diesel fuel, know we have you covered with our Cenex Premium diesel fuel. As the season changes so does our product that goes into your tank. We sell the Cenex Premium diesel fuel because of the improved fuel economy (by as much as 5%), increased boost power (up to 5%), and to extend life of injectors and injector pumps. It also provides quicker and more reliable starts with a higher cetane number. As the season changes so will the Premium diesel fuel, we may carry the Roadmaster XL Seasonally enhanced and Ruby Fieldmaster Seasonally Enhanced which is good for -.25. After that we will have the Wintermaster product which is good for -.30 and a cold filter plugging point of -37. You can count on Cenex Wintermaster for the most extreme winter conditions. This would be for our gas stations and our bulk fuel division. Call to order your diesel needs 320-587-3079.



Propane Questions

• At what percent should I call for a fill of propane?

Please call in when you are at 30%. That will allow us a few days to schedule a delivery.

• How do you read that tank?

There is a gauge on the tank under the dome hood that will read in %. If it reads 32% you take that % X tank size to give you gallons left. If it's a 500 gallon tank at 30% you have about 150 gallons of propane. That would be the ideal time to order some propane.

Call us at 320-587-3079 to place that order!

We deliver Monday - Friday so plan ahead to avoid any out of gas fees! Please note, even those on our Regular Scheduled Delivery list will need to keep an eye on their tank.

Out of Propane? What do you do?

If you experience a situation where you run out of gas, you should:

- 1. Close the service valve on the propane storage tank
- 2. Shut off all appliance valves
- 3. Call immediately, you can reach on-call service at 320-583-5876

It is imperative that you be at home so we can check the entire gas system for leaks and light all pilots. If we arrive and no one is home, we <u>WILL NOT</u> fill your tank. The driver will leave an "Out of Gas" tag, instructing you to call us.

This return trip will result in an additional charge.

The following is a list of charges for Out of Gas situations:

- Customers on "Regular Scheduled Delivery": \$50.00 pressure test.
- Customers on "Will Call" or COD, or Regular Schedule Delivery or Budget Accounts that are delinquent: \$75.00 Pressure Test.
- If you allow your tank to run empty 3 times in one season, Hutchinson Co-op will have the option of removing your tank.
- Subjected to company current pricing policy listed below.

Current Pricing Policy:

- Minimum drop is 150 gallons.
- For 100 to 149 gallons add \$ 20.00 drop charge.
- Less than 100 gallons add \$40.00 drop charge.
- Next day notice required for deliveries made Monday thru Friday for no additional charge.
- Same day delivery call placed before 3:00 p.m. \$40.00 drop charge.
- Same day delivery calls placed after 3:00 p.m. \$75.00 drop charge.
- Out of Gas fee is \$50.00 for Regular Scheduled Delivery that are not delinquent on their account.

Delinquent and Call In Out of Gas Fees:

- Out of Gas fee is \$75.00 for Monday thru Friday for calls before 3:00 p.m.
- Out of Gas fee is \$100.00 for Monday thru Friday for calls after 3:00 p.m.
- Calls on weekdays after 5:00 p.m., Saturday, Sunday, or Holidays \$100.00 drop charge.
- Previous delivery must be paid in full before another delivery is made. If you are on cash only, payments must be made in the office 24 hours prior to delivery.
- Any transactions made with credit card do not qualify for the cash discount.



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HUTCHINSON CO-OP

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Toll Free Phone 1-800-795-1299

Business Office 1060 5th Ave SE Hutchinson (320) 587-3079

Corner Market 916 Hwy 7 E Silver Lake (320) 327-2500

Energy Division 1110 Hwy 7 W Hutchinson (320) 587-3079

Elevator Division 1060 5th Ave SE Hutchinson (320) 587-4647

Service Station 1110 Hwy 7 W Hutchinson (320) 234-0407

C-Store 600 Adams Street Hutchinson (320) 587-6537

Arlington Agronomy 23189 Hwy 5 N Arlington (507) 964-2283

Hutchinson Agronomy 1420 Adams Street SE Hutchinson (320) 587-3229

Lester Prairie Agronomy 122 Babcock Ave Lester Prairie (320) 395-2576

